



## CURRICULUM VITAE

### **NEALE RODRIGUES**

#### Contact Details

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An experienced marine professional with 14 years sea-going and over 25 years shore-based experience in the UK and Far East, most recently Divisional Director with responsibility for loss prevention in a major P&I Club.

Good working knowledge of maritime regulations and maritime safety management, and able to provide expert advice and technical assistance on marine and cargo issues, operational and navigational best practices and P&I claims.

Experienced in commercial and technical shipping management and operations, quality assurance, claims handling, QA auditing, investigations and analysis.

Excellent presentation, interpersonal and communication skills gained from presenting at seminars and leading workshops

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**APPOINTMENTS and RESPONSIBILITIES**

**Group Director – Insurance Services**  
**TMC Marine Consultants Ltd**  
Divisional Director - Loss Prevention  
Associate Director - Loss Prevention  
Risk Manager

**Oct 2021- Present**

April 2017- Sep 2021

Apr 2009 – Apr 2017

Jan 2008 – Apr 2009

**The Britannia Steam Ship Insurance Association Limited**  
**Tindall Riley (Britannia) Limited, London, UK**

**Key Responsibilities and Achievements**

The Loss Prevention Department's principal aim is to help prevent claims and losses incurred by the Association's Members. A primary responsibility was to promote and lead the P&I Club's Loss Prevention policies, goals and initiatives, in compliance with the Loss Prevention KPIs and the allocated budget. This included managing the loss prevention team, and co-ordinating with senior management, Members and associated industry contacts. We endeavoured to share the best practices and lessons learned from a Membership of about 240 shipowners and managers and over 2800 ships.

Specific responsibilities included:

- Preparing and presenting technical seminars, training and workshops for members and seafarers worldwide, and participating in Members' own training seminars and workshops
- Managing the Club's condition survey programme to assess ships' overall condition, and verifying the ongoing maintenance of standards and the effectiveness of the shipboard management systems
- Planning and conducting Management Reviews of shipowners, managers and manning agencies to assess the organisational practices and policies that have a direct bearing on the safe operation of ships and thereby on the successful relationship between the Member and the P&I Club
- Planning and conducting Root Cause Analysis and investigations, to help identify underlying and/or systemic causes
- Providing advice and guidance in response to Marine and Technical enquiries from claims handlers, shipowners & managers, seafarers and lawyers, which included queries on high value and high profile claims as well as routine cargo, navigation and technical enquiries
- Writing and contributing to articles for in-house technical and safety related publications, providing articles for external publications, and co-editing some loss prevention aspects of the publications. Following the onset of the COVID-19 pandemic, the Club's COVID Focus page was set up to provide relevant and contemporaneous information and guidance
- Liaising and co-ordinating with the International Group of P&I Clubs (IG) Secretariat and other P&I Clubs, including:
  - o Participation in the IG ship technical subcommittee (STC) and the IG Ships' Standards subcommittee

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- o Head of the IG surveys working group, which developed, reviewed and regularly updated the common P&I Condition survey programme and associated forms
  - o IG Representative on the IACS Quality Advisory Committee (AVC), and subsequently the Vice Chair of the AVC.

Director of Loss Prevention

Jun 2005 – Dec 2007

**The Standard P&I Club (Charles Taylor Consulting) London, UK**

#### Key Responsibilities and Achievements

The principal aim was to promote and direct the Club's Safety & Loss policy and processes, including:

- Organise and manage the quarterly Safety & Loss Advisory Committee meetings, which was established at the request of the club's board as a means to bring together senior technical and marine managers from the club's membership and was responsible for reviewing high profile and high value claims and providing appropriate advice and recommendations for the Club's Board of Directors.
- Analyse significant claims, and assist claims handlers as required
- Direct and present the loss prevention aspects of seminars and training, particularly on piracy and general loss prevention topics
- Editor and primary author of Clubs loss prevention magazine, Standard Safety
- Write and edit technical and safety related publications and articles for in-house and external publications
- Manage and account for the Club's loss prevention budget.

Regional Operations Manager

Jan 2003 - May 2005

Marine Superintendent

Jan 2002 - Jan 2003

**PIL (UK) Ltd., London, UK**

#### Key Responsibilities and Achievements

The management responsibility for the regional operations and logistics team included managing a team engaged in all operational and logistical functions for the service in Europe, assisting with the South and West African services as required whilst liaising with the Head office in Singapore. A member of the operations team which helped set up Pacific International Lines' Far East - Europe (FES) weekly container service, in cooperation with Wan Hai Lines.

Duties included container stowage and planning, including DG cargoes; Container logistics, including co-ordination of internal operations and depots; Liaising and co-ordinating regional feeder services; Assisting with procurement of bunkers and stores as required; Cost management and general commercial and operational oversight of space control for the service, contract negotiation and maintenance with service providers in Europe including terminals, feeder operators, towage companies, container depots.

Advised and assisted with local marine superintendency and the assessment and implementation of UK Tonnage Tax requirements.

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Commercial Operations & Claims Manager Jul 1998 - Dec 2001

**Grincor Shipping (UK) Limited (Unicorn Tankers International), London, UK**

Key Responsibilities and Achievements

Grincor Shipping was the commercial arm of the Grindrod Group, and the role included assisting the Managing Director to manage all chartering and commercial operations, which incorporated post-fixture responsibilities for 11 bulk, multipurpose and container ships, including:

- Assisting with the negotiation, review and implementation of charter parties
- Preparing documentation relating to sale, purchase and chartering
- Managing, negotiating and settling, and arranging payment where appropriate, of over 1500 operational cargo and commercial, P&I and H&M claims
- Managing all post fixture documentation and communications with the ship, and arrange bunkers, claims and hire payments
- I.T. coordinator, ensuring the company's communication systems were operational, and liaising with external contractors to resolve any problems.

Fleet Safety & Quality Manager (DPA/QAR/FSO)

Mar 1997- May 1998

**Griffin Shipping (Asia) Ltd, Hong Kong**

Key Responsibilities and Achievements

Reviewed and updated the company's SMS manuals, and arranged training, implementation and subsequent internal audits to ensure that the company was accredited to ISO 9001 and ISM Quality Management Standards by December 2021. This included:

- Writing and implementing the quality assurance programme and safety management system
- Monitoring QA systems and procedures, co-ordinating and managing internal and external audits of the office and onboard all company ships
- Reviewing, reporting on and implementing changes following accidents, incidents and near misses.

Senior Consultant

Oct 1996 - Mar 1997

**Kiwi Marine Consultants Ltd, Hong Kong**

Key Responsibilities and Achievements

- Conduct cargo and ship surveys, inspections and assessments in Southeast Asia
- Visiting lecturer in maritime law and cargo operations, Hong Kong Polytechnic University, Department of Maritime Studies
- Conduct and review ISM audits
- Marketing

Consultant

May 1994 - Aug 1996

**Jardine Quality Services & PacMarine Services, Hong Kong**

Key Responsibilities and Achievements

Drafting quality System documentation, manuals and training programmes, including SOPEP Manuals, ISM SMS Manuals, documentation and checklists for shipowners, and managers, and

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helped an associated major shipping agency with preparation of procedure manuals for their ISO 9001 accreditation. Additional responsibilities included:

- Marketing, co-ordinating audits, and liaising with associated offices and consultants
- Preparing for and conducting internal, shipboard and external audits
- Setting up PacMarine services in Hong Kong, initially as a branch of the main Singapore office, and conducted surveys, inspections and oil major ship assessments
- Conducting investigations of ship and cargo losses and damage for an associated Loss Adjuster company.

### **Seagoing Career**

Master

May 1991 – Nov 1991

(Bulk, general cargo and multipurpose ships)

Dec 1992 - May 1994

Cadet to Chief Officer

Oct 1980 – May 1991

(Bulk, RoRo, tanker, general cargo, multipurpose/reefer)

Jardine Ship Management Ltd (Indo China Steam Navigating Co), Hong Kong

### **Memberships:**

- The Corporation of Trinity House - Younger Brother
- Missions to Seafarers International - Vice Chair of Trustees
- The Honourable Company of Master Mariners - Liveryman and Court Assistant, Member of Professional & Technical Committee
- The Honourable Company of Master Mariners and HLD Charity - Trustee

### **Key Skills:**

- Management & Leadership
- Quality Assurance and Auditing
- Marine and cargo operations on bulk, container, reefer, RoRo, tankers
- Public speaking, presentations and workshops